

Message Text

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PAGE 01 ANKARA 00220 111331Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

-----111340Z 004532 /53

R 111300Z JAN 77

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC 6068

INFO AMCONSUL ISTANBUL

AMCONSUL IZMIR

AMCONSUL ADANA

LIMITED OFFICIAL USE ANKARA 0220

E.O. 11652: N/A

TAGS: BENC, TU

SUBJECT: MAJOR PROJECT: TURKISH MACHINE TOOLS MANUFACTURING PROJECT

REF: A) ANKARA 0157 B) 76 STATE 313304 C) 76 STATE 298311

1. AS SUGGESTED REF B, WE CALLED ON OZDAGLAR, DIRECTOR GENERAL OF TAKSAN ON JAN 7, 1977 TO DISCUSS NEW DEVELOPMENTS ON THE PROJECT AND GET HIS IMPRESSIONS OF TRIP TO THE U.S.
2. HIS GENERAL IMPRESSION WAS THAT CONSULTING AND ENGINEERING COMPANIES AS SUCH IN US WOULD NOT BE ABLE COMPLETELY TO UNDERTAKE HIS PROJECT. WHILE MANUFACTURING COMAPNIES WERE BETTER EQUIPPED TO COVER HIS RANGE OF REQUIREMENTS, THEY WERE TOO BUSY WITH THEIR OWN MANUFACTURING PROGRAMS TO ALLOCATE NECESSARY TIME OR PERSONNEL TO TAKSAN PROJECT. HE WAS MOST IMPRESSED WITH MANAGEMENT SYSTEMS AND THE BUSINESS MENTALITY IN THE U.S.
3. OZDAGLAR SAID THAT CZECHOSLOVAKIA AND WAST GERMANY HAD INDICATED WILLINGNESS TO FINANCE 90 PERCENT OF EXTERNAL COSTS OF PROJECT AGAINST GOVERNMENT GUARANTEE. CZECHOSLOVAKIA HAS DEVELOPED A SPECIFIC PROPOSAL WHICH COULD BE FINALIZED DURING LIMITED OFFICIAL USE

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OZDAGLAR'S FORTHCOMING VISIT TO THAT COUNTRY. OZDAGLAR SAID TAKSAN WOULD PREFER A U.S. FIRM TO UNDERTAKE PROJECT, BUT FOR FEAR OF "ANOTHER EMBARGO" IT HAD TO CONSIDER OTHER COUNTRIES AS WELL. HE IS UNDER POLITICAL PRESSURE TO MAKE PRELIMINARY COMMITMENT BY THE END OF MARCH 1976, WHICH DATE HE DOES NOT CONSIDER REALISTIC.

4. OZDAGLAR ALSO GAVE US THE FOLLOWING ADDITIONAL DETAILS
RE PROJECT: THE FORGING AND GEAR CUTTING PLANT WILL BE SITUATED
IN YERKOY, ANKARA, THE UNIVERSAL MACHINE TOOLS PALNT WILL BE
ERECTED IN TOKAT, THE HEAVY MACHINE TOOLS FACTORY IN
ERZINCAN AND THE PRODUCTION MACHINE TOOLS FACTORY IN KAYSERI.
THE LATEST ESTIMATES ARE THAT THE PROJECT WILL COST A TOTAL OF
TL 7 BILLION (\$424 MILLION), OF WHICH APPROXIMATELY \$200
MILLION WILL REPRESENT THE EXTERNAL COSTS. CONSTRUCTION WILL
BEGIN IN 1977 AND WILL TAKE 7 YEARS.
MACOMBER

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Disposition Case Number: n/a
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